

News from MAIW



Association of Choice-Represented by Diversified Professionals

In this Edition ...

- Register for the May 2009 Association Meeting
- Apply for the National from the Insurance Women of Ocean City scholarship
- Check out Essex Chapter's Ruth Roberts Memorial Scholarship Award Fundraiser

Upcoming Association Meetings...

The Next Business Meeting of MAIW will be held Saturday May 16thth at 11:15am at the Red Jacket Inn, South Yarmouth, MA 02664

<p style="text-align: center;">MAIW</p> <p>104 Fogg Way Hingham MA 02043</p> <p style="text-align: center;">413-663-2308</p> <p>ametivier@cpdcinsurance.com</p>	<p>EDITORIAL ENQUIRIES</p> <p>Cara Curtis, CPIW Publication Chair wcmaiw@gmail.com</p>	<p>The NEWS FROM MAIW is best viewable via the website, www.maiw.org using Adobe Acrobat.</p> <p><i>The News From MAIW</i> is the official publication of the Massachusetts Association of Insurance Women. Any member or friend of the association can submit articles to be included.</p>
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PRESIDENT'S MESSAGE

Greetings and Happy Spring!

Although you wouldn't know it by the weather, April is here. My year of serving as President is almost over. As I prepare to turn the Presidency over to Cara Curtis, I want to thank all of the members for your support and dedication. We are all experiencing challenging times with work, family and the economy. Yet, there are members out there Making a Difference every day! Your energy and enthusiasm is what makes MAIW my Association of Choice.

I had the honor of representing MAIW at the Region I Conference March 22-25th in Niagra Falls, NY. MAIW had five members attend. The Insurance Women of Buffalo did a great job hosting the conference. It was packed with education opportunities and the fellowship was second to none. At the conference, Ingrid and I represented the Massachusetts State Council as Alternate and Delegate to the Region I Nominating Committee. I found the process to be very interesting and I was impressed by both the candidates and committee. More Conference details will be provided in the Delegate's Report.

Now that the winter weather is behind us, I will be resuming my visits to Chapter meetings. It is always interesting learning about the different chapters across the state. I think we all do things a little different, but the one thing we all have in common is that every chapter has innovative and professional members ready to step up and Make a Difference.

We had a successful election at the February Association meeting and we have a full slate of officers ready to be installed at the May Association meeting being held in Falmouth May 15-17th. The Cape Cod Chapter is busy finalizing the meeting. They always do a great job hosting and I would encourage all members to attend if you can. In addition to the education, networking, and fellowship, we will have the Awards Luncheon and the Installation Ceremony for the 2009-2010 Officers.

I would like to extend a really special thank you to my Key Member, Lisa Rancourt. Lisa has truly gone above and beyond anything that I could have asked for or expected. Lisa, your professionalism and dedication to this Association is worthy of emulation. I can't thank you enough for Making a Difference with my Presidency and my life!

Congratulations and Good Luck to Cara! I know that I will be passing the gavel to a super person. You will be an outstanding President and I wish you great success with your upcoming term.

Thanks to all of you who have been "Star Throwers" this year. You have made my job a pleasure. I look forward to seeing you all in May.

Yours in Fellowship,

Angie Metivier, CPIW
MAIW President

REGION I DELEGATE'S REPORT

The NAIW Region I Conference was held in Niagra Falls, NY March 22-25th and was hosted by the Insurance Women of Buffalo. There were five MAIW members in attendance. The conference was also attended by Joan McCormick from CMIP and Anne Cascillo, Director of the Massachusetts State Council.

Events started Sunday afternoon with Registration and Credentials. The first meeting attended was with the Region I Nominating Committee meeting held at 5 p.m.. Ingrid Brown and I had the honor of representing the Massachusetts Council on this committee as Alternate and Delegate . The following slate of candidates was presented to the membership at the General Business meeting:

Region I Vice President – Bonnie Adams, CPCU, ARM,AU, AIS, CPIW, DAE
Delegate to National Nominating Committee- Dorothy Matyka
Alternate Delegate to National Nominating Committee- Donna Wiik

Each of these ladies were elected by the voting body at the General Business session.

We then attended a “Queen of Hearts” welcome party. This is a great time to catch up with friends from other Associations.

Monday was packed full of education seminars. Most of the classes provided CEU credits. There were three classes presented simultaneously in the morning and four presented in the afternoon. There was something for everyone and the facilitators were excellent!

The seminars were followed by a Meet the Candidates session and Delegates briefing. We had just enough time to freshen up before moving on to the “Deuces Wild” dinner with Opening Ceremonies as well as the adoption of Conference Credentials, Standing Rules, and Program. The keynote speaker for the evening was Marta Clark, Director of Employment Services & Buffalo Board of Education. She was a fantastic lady who has overcome MANY obstacles to pursue her education and career. Her speech was followed by a Memorial Service for members that have passed away in the past year.

Tuesday's events started at 8 a.m. with the Region I CWC Speak-off. It's unfortunate that Massachusetts went another year without representation at the speak-off. The contestants seem to get better every year. The topics were both interesting and timely.

The second business meeting followed the speak-off. The first to speak was Bonnie Adams, Region I VP. Bonnie spoke about her travels to all of the states in Region I and it sounds like she has made memories to last a lifetime! She also advised that National has found a program offering group E&O coverage for local associations. If this is something we might want to pursue, I have a copy of the information provided on this program. Bonnie reported that NAIW will focus on three things this year for the membership: Education, Communication, and Expanding member benefits. The goal is to expand benefits while creating less expensive ways to operate. The National Board will implement changes and provide direction to local associations in the coming year.

We were honored to have Joi Wison, NAIW Secretary present at the meeting. She expanded on Bonnie's comments regarding the focus at National. The Board is working hard to streamline expenses without impact to benefits. They are discussing eliminating the 5% charge for credit card purchases on

the web site and are expanding what cards are acceptable. They are also working on changes that will make membership available to anyone involved in Insurance, to include vendors and other parties that were previously not eligible for membership. Joi also mentioned the New National web site. It is more flexible and user friendly.

There were no amendments to the Bylaws or Standing Rules and no recommendations presented. Elections were held for the 2009-2010 term and the previously mentioned slate was elected to office.

The elections were followed by confirmations of Bids for Future Region I Conferences and Region I Mini-Boards. MAIW will be hosting the 2010 Mini Board in Salem.

The meeting was followed by a "Full House" Awards and Recognition Luncheon. Awards were presented as follows:

Roberta L White Membership Award:

1st Place Insurance Professionals of Susquehanna Valley
Runner Up Insurance Professionals of Lancaster County

NAIW of Atlantic County Perpetual Attendance Award

1st Place NAIW of Reading, PA

Barbara A Barrett CPIW/CPIM Award

1st Place Insurance Professionals of Greater Harrisburg
Runner Up Hartford Association of Insurance Women

Margaret M Horvath Education Award

1st Place Hartford Association of Insurance Women
Runner Up insurance Professionals of Sussex County

Mary A Karatsanos Education Award

1st Place Donna Wiik, Insurance Professionals of Sussex County

Association Legislative Award in Memory of Doris Smith

1st Place Insurance Professionals of Susquehanna Valley
Runner up Insurance Professionals of Lancaster County

Karolyn E Frost CPIW Public Relations Award

1st Place Insurance Professionals of Greater Portland
Runner up Insurance Professionals of Mercer County

Region I Association Lee Allen Traveling Safety Award

1st Place Insurance Professionals of Susquehanna Valley
Runner up Insurance Professionals of Greater Portland

Dorothy E Frye Newsletter Award

Category A Insurance Professionals of Sussex County
Category B NAIW of Northern New Jersey
Category C Insurance Professionals of Greater Harrisburg

**Category D Tied! Champlain Valley Association of Insurance Professionals
MAIW !!!!!!!!!!!**

Best All Around Insurance Professionals of Greater Harrisburg

Region I Claims Professional of the Year

1st Place Karen Welker, Insurance Professionals of Greater Harrisburg

Region I Rookie of the Year

1st Place Ashley Dunevitz, Insurance Women of Buffalo

Region I Underwriter of the Year

1st Place Gail Bradley, Insurance Professionals of Susquehanna Valley

Region I Insurance Professional of the Year

1st Place Debra Kuhne, Waterbury Association of Insurance Women

AAMGA Achievement Award

1st Place Susan Hawthorne, Seacoast Insurance Professionals

There were eight education scholarships presented. **Our own Cara Curtis won a \$250 scholarship** presented by the Green Mountain Association of Insurance Women. MAIW presented one of the scholarships and the Worcester Chapter of MAIW presented one of the scholarships.

Region I CWC Speak-off

1st Place MaryAnn Dion, Champlain Valley Association of Insurance Professionals

Runner Up Raffaella Dzialak, Insurance Women of Buffalo

Bonnie Adams provided closing remarks and the meeting was adjourned.

We enjoyed an afternoon of leisure, took group photos, and then attended the "Royal Flush" Banquet. Disco Duck was the entertainment for the evening.

The closing session was held Wednesday morning. There was a report from the resolution committee, closing remarks, and a retirement of colors.

Yours In Fellowship,

Angie Metivier, CPIW
MAIW President

STATE COUNCIL'S DELEGATE TO THE NOMINATING COMMITTEE REPORT

We interviewed all the candidates on Monday morning, and attended the Meet the Candidates Session on Monday afternoon. We voted, unanimously, for the following slate and presented it at the Business Session on Tuesday morning:

For Region I Vice President – **Bonnie Adams**
Insurance Women of Mercer County, NJ.

For Region I Delegate to National – **Dorothy Matyka**
NAIW of Northern NJ, NJ

For Region I Alternate Delegate to National – **Donna Mescall**
Ins Women of the Main Line, PA

Ingrid C Brown, Delegate

GOVERNMENT AFFAIRS

Be Sure to Check Your License Expiration Date!

The Massachusetts Registry of Motor Vehicles will no longer mail out renewal notices. Be sure to renew at least seven days before your birthday to ensure that you receive your new license before your old license expires.

You can renew online instead of in line. The RMV express lane is always open.

PUBLIC RELATIONS

As always, a Public Relations Award will be presented at the May Association Meeting. It's not too late to send in reports of your chapter's Public Relations activities. You can't get credit for your efforts if we don't know what you are doing. I am willing to accept one report summarizing all of your activities for the year. If your chapter is making a difference, you should be recognized for it!

I will be wrapping up the *Cell Phones For Soldiers* project at the May meeting as well. Please bring cell phones that you have collected to the meeting so that I can get a final count. If your chapter has been mailing the phones directly, please provide me with a count of how many phones were collected.

See you all in May!

Yours in Fellowship,
Angie Metivier
MAIW Public Relations Chair



NEWS FROM THE CHAPTERS

News from the Berkshire Chapter:

The Berkshire Chapter elected its officers for the coming term at our March meeting. They are: Vanda Monzo, CIC, CPIW Director for a second term, Tracy Lane, Assistant Director, Donna Bishop, CIC, CPIW, CRM Secretary and Debbie Baker, Treasurer for a second term. We look forward to another great year for 2009/2010.

Our Chapter donated 20 small calculators to the Louison House, the homeless shelter and transition house where people are taught life skills like budgeting and balancing a checkbook as well as parenting skills and being responsible for one's life. Hopefully, the calculators will be useful and make life just a little easier for those that need them.

We are looking forward to our April meeting where a 2 CEU will be sponsored by J N Phillips Glass explaining the changes in the personal Massachusetts auto policy. We expect a large turn out since we all have a personal auto policy and we don't all work in personal lines.

We are also looking forward to the May Association Meeting on Cape Cod. I'm practicing my pirate sounds. ERRRRRRRRRRRRRRR! See you all there.

News from the Bristol Chapter:

"Spring is nature's way of saying, 'Let's party!'" ~Robin Williams

Bristol Chapter kicked off the year with a 2 CE course, Risk Management given by Glynnis Walbridge in January. The class was extremely informative and very well attended.



We held a Chinese Auction during our February meeting to help raise money for our scholarship fund. Continental Jewelers was kind enough to donate a black pearl necklace, bracelet, and earrings for our cause. They also did an informative presentation on diamonds. Since February is American Heart month, our Safety Chair spoke to us on First Aid, CPR, and AED programs sponsored by the American Red Cross.



The luck of the Irish brought us to our March meeting where Stephanie from J. Brian Day spoke to us about Disaster Preparedness. While the April meeting promises a relaxing presentation on massage and wellness given by Diana LeFrancois-Botehlo, which we are all looking forward to. We will finish the year off with presenting awards to the scholarship recipients and the installation of officers at our May meeting.

The 2009-2010 Bristol Chapter officers are:

Director: Jenney Fairclough, CISR

Assistant Director: Dana Rainha, CISR

Treasurer: Brenda Cruz

Secretary: TBD



The Bristol chapter has been busy with public relations. We have finished collecting books for our soldiers overseas, and we are happy to announce that we were able to collect over 600 books! We are currently collecting items for Mother's Day baskets to donate to New Hope. The baskets are given to women who are survivors of domestic & sexual abuse. A few members recently attended New Hope's 30th anniversary gala, which was held in Wrentham MA. Our chapter was involved in the planning of the gala by donating time to assemble invitations, placing signs throughout Bristol County, and donating a gift basket for their raffle.

We look forward to seeing everyone at the May Association meeting!

In fellowship,
Jenney L. Fairclough, CISR
Assistant Director Bristol Chapter

News from the Cape Cod Chapter:

YO HO YO Ho Mattie's

At the February Association Meeting, I thought that was the last time I would say Yo Ho Yo Ho, I was wrong there are a lot of Yo Ho' to come.

If your looking for a good time do not forget to register for the May 15-17 2009 meeting on the Island of Cape Cod.

Cape Cod Chapter has had a great year.

September – Bob Woods spoke on how to Market through claims

October- Was our annual meeting with the Fair Plan

November – In Control came to speak to us on there program.

In December we had our holiday party and a special raffle to raise money for Breast cancer research.

January we had Donna McKenna speak on changes to the Auto Policy

February: We had a great game of Coverage Jeopardy put on by Kathy Silvia.

March – Karen Butler is speaking on How to get organized.

Public Relations:

We dressed 13 children with the “The Dress Alive Doll” program.. As Always we thank Lora Lowe for all her work on this project.

We collected non perishable items for a local food pantry, and contributed \$100.00 which was also donated by Whalen Restoration.

Education- We are going to offer 3 courses through MAIA .

4/30/09 Registry Personal lines with Donna McKenna

5/27/09 Errors and Omission with Irene Morrill

6/4/09 Condo policy with Irene Morrill

Thank you Donnie Hull who has been in charge of education for at least 5 years.

Since this my last In the news I would like to thank all the members of Cape Cod Chapter for working with me the last 2 years.

In friendship

Martha Findlay, Cape Cod Chapter

News from the Essex Chapter:

We have had a wonderful year!! It is hard to believe that my first year as Director is coming to a close. It's true that time flies by when you are having fun!

In March we were very excited to have Luana Disarra, from Middlesex Chapter speak to us about trusts. She was very informative, and brought a hand out for each of us to take home. I know that Kim and I were taking notes, and so were many others. Luana is a strong asset to MAIW.

At our April meeting our guest speaker will be Donna McKenna, VP of Communications from MAIA. She is always interesting & very informative. At this meeting we will be collecting non-perishable items to benefit Haven for Hunger; anyone making a donation will receive a free raffle ticket for a gift basket.

Our fundraiser to benefit the Ruth Roberts Memorial Scholarship Fund is May 7th, to be held at Giggles Comedy Club, Route 1 South, Saugus. Tickets are \$25.00, and include a 75 minute comedy show as well as unlimited cheese pizza and soda. A **CASH BAR** will be available. Kathy Beckwith will join us, and speak to us about Ruth Roberts, what she meant to the organization & what the organization meant to her. There will also be a 50/50 raffle at the door. If you would like tickets, or need more information, please e-mail me at rdk.maiw@mtabenefits.com.

On May 19th, we will be hosting the annual breakfast to kick off NAIW week. To be held at the Sheraton-Ferncroft Hotel in Danvers. The cost of the breakfast is \$25.00, speaker to be announced.

Installation of officers for 2009-2010 will be June 10th, at Bertucci's Restaurant, Route 1 North, Peabody. I am please to be able to say two (2) of our newest members have stepped up; Kim Bressler is the incoming Assistant Director and Carol-Ann Sullivan is incoming Secretary. Two of the more seasoned members; Marilyn Michalak is incoming Treasurer and I will be installed as Director.

We continue to support Operation Troop Support by making donations, and collecting items to be sent to our troops serving over seas. We also continue to collect pull tabs for the Shiners'.

In Fellowship,
Ramona D. Kowalsky, CISR, CPIW

News from the Norfolk Chapter:

Hello Everyone! The Norfolk Chapter has been up to a lot since the beginning of 2009!

We started out the year at our January meeting with an informative seminar on Excess & Surplus Lines presented by Jim Andreoli of Quaker Special Risk.

During our February meeting we learned about Saving Energy & Money through the winter while helping to conserve our natural resources. David Osborne, Policy Director of Citizens Energy, spoke to our Chapter about this very important topic. David focused on what we can do to help conserve energy and be more energy efficient. He gave us tips on how we can help the future of America's energy.

In March we held a Contractual Risk Transfer Seminar with guest speaker Sharon Pontes, Underwriting Director of Acadia Insurance Companies – MA Branch. Sharon spoke about additional insureds, hold harmless/indemnification agreements, as well as commercial and residential contractors. She gave us insight on the impact of these topics on our clients and their insurance costs.



On March 13th the Norfolk Chapter was one of 23 individuals and organizations honored at the Brockton Family and Community Resources *Hearts and Hands for Hope Cabaret charity event*. The gala benefit event was held at the Shaw's Center in Brockton. We were entertained by vocalist Linda Calise and her group GQ & the Lady. In addition to the cabaret entertainment there was a cocktail hour with piano music by Gerry Gottschalk, dancing, hors d'oeuvres and a live auction as well as items in a silent auction. About a dozen Chapter Members and their family & friends were in attendance for the evening's events. A great time was had by all! It was such a nice way to get to know other members and

catch up with old friends outside of the usual chapter meeting setting! We are very thankful to the BFCR for acknowledging our longtime support and we look forward to continuing that relationship in the future!



Coming up at our April meeting we will be joined by Barbara Medeiros who will lead a “How to Speak with Confidence” seminar, teaching good communication skills that are important parts of our jobs and our lives!

At our May meeting we will host our Boss Appreciation Night, award our first scholarship, award our second Boss of the Year Award and induct our new incoming officers: Kristin Camarra – Chapter Director; Mary Steeb – Secretary; and Joanne Augustine Treasurer. I am looking forward to a fun and eventful May Chapter meeting and I also look forward to seeing everyone on the Cape for the May Association Meeting!

The Norfolk Chapter Meetings are held on the second Tuesday of each month at X&O's Restaurant in Stoughton. Please consider joining us for a meeting!
We are looking forward to continuing this wonderful year and we wish you all the best!

Yours in Fellowship,
Kristin L. Camarra, Assistant Director
Public Relations/Publicity Chair - Norfolk Chapter

News from the Plymouth Chapter:

The Plymouth Chapter had no meeting in January due to a snowstorm. In February our guest speaker was Bob Woods from OneBeacon Claims, in March we heard from Marleen Von Goelher of the Herring Pond Watershed. For our April we'll listen to Carolyn Rzewski of Rogers & Gray Insurance Agency speak about insuring Condo's and our final meeting in May will be our Installation of Officers and we will present scholarships to 2 deserving local high school students. It's hard to believe the year is almost over! We continue to collect items and donations for the local homeless shelter and Woman's Center..

We are proud to announce our new slate of Officers for the 2009-2010 year

Susan Burbine CISR CPIW Director

Helen Harris Secretary

Marge Libby Treasurer

We are still actively looking for an Assistant Director and are happy to report we have filled most all of the various chairs.

Our Chapter wishes everyone a wonderful Summer! See you all in the Fall!

In fellowship

Susan Burbine CISR CPIW

Plymouth Chapter Director

News from the South Middlesex Chapter:

Well it looks like spring is finally here and what a busy spring it will be.

On Jan 20, 2009, we had our meeting with a speaker from BBB speaking on Keeping Kids Safe on Line. She was really interesting and gave us some good pointers to what to allow and not allow when you child is on the web.

On Feb. 19th, we held our meeting and had our Chapter elections for the 2009-10 year. Elected were Susan Dubois, Director, Annemarie Castonguay, Asst. Director, JoAnn Anderson, Treasurer, and Sara Anderson, as Secretary. Now we are trying to get our committees together. We had Joe Tragno & Anthony Silva from MPIUA updating us on what's new @ Mass Property and as always was a great meeting. We also had a 50/50 raffle to add to our new scholarship fund.

On Mar. 19th we had another 50/50 raffle for our scholarship, and Donna McKenna, VP of Communication for MAIA spoke about the changes within the RMV. There are always changes @ the RMV.

April 16th we are having a 2 CE class given by our own Glynnis Walbridge, Risk Management & Selling Insurance. We are also holding a lbs. & yards fund raiser.

May 21, 2008 we are holding we will be holding our installation of officer's as well as awarding our scholarship.

June 18th we are holding our summer planning meeting.

We hope to see you all at the May Association meeting on The Cape of Cod and would like to wish everyone a good summer.

In Fellowship

JoAnn Anderson

Director

S. Middlesex Chapter.

RUTH ROBERTS MEMORIAL SCHOLARSHIP

Giggles Comedy Club

Massachusetts Association of Insurance Women, Inc.

*Essex Chapter
is hosting a Comedy Fundraiser to benefit the
Ruth Roberts Memorial Scholarship Award*

*Date: May 7, 2009 Time: 6:30pm
Cost: \$25.00 per person*

*Includes: Seventy Five (75) minute comedy show
Unlimited cheese pizza and soft drinks
Cash bar (beer & liquor)*

*Where: Giggles Comedy Club
Prince Pizzeria
Route One (1) South, Saugus*

Giggles Comedy Club

*For tickets contact
Ramona Kowalsky
(C) 781-962-6563
(W) 617-557-6609
E-mail rdk.maiw@mtabenefits.com*

FACES IN THE CROWD- NEWS FROM OUR MEMBERS



You probably already know that I've become active in the fight against breast cancer and have participated in quite a few fundraising events that help those affected by this disease.

Last year I did my first 39.3 mile walk for the Avon Walk for Breast Cancer. It was such a moving experience. I am committed to doing this event every year I am able to.

The people I met and the stories I heard is life changing. I was so happy to see my daughter, Whitney, and my son, Christopher at the finish line on day two. In spite of a frustrating train ride in, they made it, forgot about their travel difficulties and shared in the closing ceremonies. Even Chris, my 6'4" teenager had tears in his eyes as the ceremony came to an end and the money raised was already back in our community.

It touched Whitney enough that she is joining in the walk this year.

Our training walks are about to begin as well as our fund raising. We both need to raise \$1800 each to participate in the walk. Regardless, all fund raising will be going to a great cause.

You can donate through one of our webpages. Mine is the only web page currently set up at:
<http://tinyurl.com/susandubois>.

Or you may write a check out to Avon Walk for Breast Cancer and mail it to me at
Sue Dubois
PO Box 717
Sturbridge, MA 01566

We will also be having additional fund raisers, including a wine and cheese tasting here in Sturbridge. This is made possible through the generosity of some of our local businesses that Ward and I frequent. Details will follow.

Thank you for your support and may God Bless.
Sue and Witt

Insurance Women of Ocean County Awards Application Information

Who is Eligible:

- Any NAIW member in good standing who will use the scholarship to assist or advance their career.

Judging is Based On:

- Education
- Essay question—500 words maximum

How to Fill Out and Submit an Application:

- Applications may be submitted electronically to NAIW's President-elect
- NAIW's President-elect is responsible for determining the eligibility of the nominee, the length of the essay, and that all appropriate information is included.
- **NAIW's President-elect, Linda Wilson must receive the application by the end of the business day (4:30 p.m. Central Time) on April 20, 2009. They can be emailed to her at WRdrstr@aol.com.**

How the Application is Judged:

NAIW's President-elect will:

- Select three judges to evaluate the candidates, one judge being a representative for the Insurance Women of Ocean County.
- Send essay from each candidate to each judge.
- Specify the date by which the judges must return the scoring sheet.
- The judges score the essays as indicated on the scoring sheet.

SECTION I Education

This section describes the candidate's education in the insurance field in the past five years. Use a separate sheet of paper, if necessary. Maximum – 25 points

SECTION II Essay

On a separate sheet of paper (must be typed, double-spaced) prepare an essay (500 word maximum) that describes what you have accomplished in your professional insurance career and how the scholarship will be used to assist or advance your career. This essay should include interesting ideas that are logically and coherently arranged. Maximum – 75 points

**Insurance Women of Ocean County
Award Application**

Name:

Designations:

Home Address:

Home Phone:

Work Phone:

Email address:

Employer Name / Address:

Immediate Supervisor:

NAIW Association Affiliation:

Region:

Number of years in Insurance Industry:

Number of years as an NAIW member:

Section I Education

List the following information (Use a separate sheet of paper, if necessary)

- Insurance education programs attended as a student in the last five years
List the program name, duration, date, and sponsoring organization
- Other educational programs (college, etc.)
List the program or course name, date, organization, and certification or degree

Section II Essay

On a separate sheet of paper (must be typed, double-spaced) prepare an essay (500 words maximum) that describes what you have accomplished in your professional insurance career and how the scholarship will be used to assist or advance your career. This essay should include interesting ideas that are logically and coherently arranged.



MAIW MAY ASSOCIATION MEETING

***Massachusetts Association
of
Insurance Women Annual Meeting
May 15-17, 2009,
Red Jacket Beach Resort, Cape Cod, MA***

Friday, May 15th

1:00 - 4:00 MAIW Sponsored Seminar
7:00 - 8:30 Board Meeting

4:00 - 7:00 Registration
8:00 - 11:00 Hospitality

Saturday, May 16th

7:00 - 9:00 Continental Breakfast
7:30 - 9:00 Registration
8:15 - 8:45 First Timers
8:15 - 8:45 Director/Ass't Director Meeting
9:00 - 11:00 Seminar (2 CEU's)
11:15 - 12:45 Business Meeting
12:45 - 2:00 "Walk the Plank Awards Luncheon"

2:00 - 3:00 Installation Rehearsal
3:15 - 4:15 "Treasure Hunt"-Winning Chapter
4:15 - 6:00 Free Time
6:00 - 7:00 Social Hour
7:00 - 8:30 Banquet
8:30 - 9:30 Installation
9:30 - 11:00 Hospitality

Sunday, May 17th

9:00 - 10:30 National Insurance Women's Week Breakfast
Guest Speaker: TBD

Saturday Deli Buffet _____ \$ 21.00

Saturday Banquet _____ \$ 35.00

Fresh Chatham Haddock _____
Chicken Picata _____
Mediterranean Pasta Primavera _____

Sunday Breakfast _____ \$ 10.00

Registration: Checks payable to: MAIW, Cape Cod Chapter Deadline: 5/8/09
Susan Monson, Rogers & Gray Insurance Agency, Inc., P.O. Box 1601,
South Dennis, MA 02660 Phone: 800-553-1801 Fax: 508-258-2106
monsonsu@rogersgray.com

Name: _____ Chapter: _____

Address: _____

Phone: _____ Fax: _____

email: _____

Is this your 1st Meeting: _____ Do you need a name tag? _____

MAY ASSOCIATION MEETING SEMINAR

**SPONSORED BY: BARNSTABLE COUNTY MUTUAL
INSURANCE COMPANY**

WHEN: **Saturday, May 16, 2009**

WHERE: Red Jacket Beach Resort
1 South Shore Drive
South Yarmouth, MA 02664



Time: 9:00 a.m. – 11:00 a.m.

Program/Instructor: **IS THERE COVERAGE WHEN...
(PL oriented)
Presented by: Marshall Katz, MAIA Instructor**

Cost: NAIW Members: \$ 0.00
Guests: \$ 25.00

RSVP: Colleen Ormsby, Barnstable County Mutual Insurance Co.
P.O. Box 339
Yarmouthport, MA 02675
508-362-4567

CHECK PAYABLE: MAIW, Cape Cod Chapter

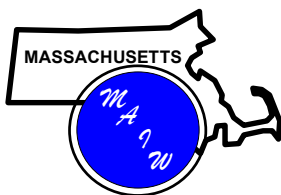
DEADLINE: FRIDAY, 5/1/09

Agency/Company: _____

Name: _____ M/NM _____

Name: _____ M/NM _____

Name: _____ M/NM _____



MAY ASSOCIATION MEETING SEMINAR

SPONSORED BY: MAIW

WHEN: Friday, May 15, 2009

WHERE: Red Jacket Beach Resort
1 South Shore Drive
South Yarmouth, MA 02664

Time: 2:00 p.m. – 4:00 p.m.

2
CEU's

Program/Instructor: **INTRO TO WORKER COMPENSATION**
Presented by: Tito Medeiros, Insurance Library

Cost: NAIW Members: \$ 0.00
Guests: \$ 25.00

RSVP: Peggy Shambarger, 4 Hillside Ave., Peabody, Ma. 01960
Home phone 978-530-1298, work 978-740-2111
email: Margaret.shambarger@middleoak.com.

CHECK PAYABLE: MAIW

DEADLINE: FRIDAY, 5/8/09

Agency/Company: _____

Name: _____ M/NM _____

Name: _____ M/NM _____

Name: _____ M/NM _____

*Massachusetts Association of
Insurance Women
May 15th-17th, 2009*



Red Jacket Beach Resort
1 South Shore Drive
South Yarmouth, MA 02664
www.redjacketresorts.com
Reservations: (800) 227-3263
Reservation Name MAIW
Cut off date 4/15/09

- 150 guest rooms, 14 multi-bedroom Villas
- Private Sandy Beach
- Indoor/Outdoor Pools & Whirlpool Spa
- Full Service Spa
- Dining Room, Lounge, & NEW Oceanview Grill
- Short distance to three area golf courses

Directions: Mid-Cape Highway (Route 6) to exit 8 (Yarmouth exit). Turn right at the bottom of the ramp onto Station Ave. and continue straight for two miles through third set of lights (intersection of route 28). Road turns into Old Main St. (residential area). After approximately one mile, turn left onto South St. and drive directly to oceanfront. Road will turn into South Shore Drive. Follow South Shore Drive (you will pass our sister resorts: Blue Water/Riviera) to stop sign. Bear left at stop sign, follow road along water. Road turns into hotel parking lot.

UPCOMING EVENTS

NAIW NATIONAL CONFERENCE

Join us in New Orleans! **EARLY BIRD REGISTRATION DEADLINE APRIL 15TH**

May 27-31 Hilton New Orleans Riverside Hotel

Revitalize New Orleans

This year, NAIW will be working with the Trinity Christian Community to help revitalize New Orleans. Our service work will benefit the Hollygrove neighborhood. Volunteers will be helping repair and rebuild homes in this area that were effected by Hurricane Katrina. Get ready to get your hands dirty and help a community in need! Wednesday the 27th from 7:00am - 1:00 pm. Sign-up forms will be available on www.naiw.org next week! (Please note: Anyone volunteering for this project will be back in time to get ready for the tour at 2:00)

2009 Convention Workshops

Be sure to take a glance at this year's workshop lineup. There is a class for everyone! Subject include OSHA topics, travel trends, identity theft, ethics, and more! [Click here for more details.](#)

[Click here for more convention information!](#)

Big Easy City & Recovery Tour

Sign up for the New Orleans Tour! Enjoy the sights and sounds of historic New Orleans as well as the recovery areas from Hurricane Katrina. Space is limited so sign up fast! (Please refer to convention registration form to sign up.) The tour will be on Wednesday, May 27th from 2-6. NAIW (International) 68th Annual

SUMMER BOARD MEETING

Date and Location TBD- August 2009

NOVEMBER ASSOCIATION MEETING

The November Association Meeting will be hosted by Worcester Chapter and be held November 6th – 7th at the Holiday Inn Hotel and Suites, 265 Lakeside Avenue, Marlborough, MA 01752

Email Directory 2008-2009

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Immediate Past President

Ingrid C Brown, CIC, CISR, CPIW, DAE
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DIRECTORS

Chapter – Meeting night in the month

Berkshire – 3rd Wednesday

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Bristol – 2nd Wednesday

Rachelle A Tucker, AAI, AIS
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Cape Cod – 2nd Tuesday

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Essex – 2nd Wednesday

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Middlesex – 1st Monday

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Norfolk – 2nd Tuesday

Beatrice Grant
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Plymouth – 2nd Wednesday

Susan Burbine, CISR, CPIW
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South Middlesex – 3rd Thursday

JoAnn Anderson, CISR, CPIW
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Worcester – 3rd Wednesday

Dolores Nardella
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Lisa A. Rancourt, AAI, AIS, CPIW (5/2009)
Anne Collins, CPCU, CPIW (5/2010)
Beatrice Grant (5/2011)

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JoAnn Anderson

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Bonnie L. Adams, CPCU, AU, CPIW, DAE

NAIW President

Jenelle Duffy, CPCU, CLU, FLMI, HIA, CPIW, DAE

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www.naiw.org

Cell Phones for Soldiers
You Make a Difference!

For Soldiers that are overseas in war zones, for months at time, NOTHING beats a phone call home! That's why two teen siblings from Massachusetts founded **Cell Phones for Soldiers**. This program blossomed into a national charity for troops. Brittany and Robbie Bergquist are two teens making a difference...one cell phone at a time!

Cell Phones for Soldiers takes discarded cell phones, sells them to a recycler for about \$5 each, and uses the money to buy prepaid phone cards that are shipped to war zones and distributed to soldiers.

2008-2009 Challenge to all members:

Check your junk drawer! Check you children's toy box! When you're ready for an upgrade, turn in your old phone! Check with your family, friends, and co-workers! Bring the phones to your monthly Chapter meetings & keep a collection box available.

Then, you have 3 options:

Bring the phones to the Association meetings and Angie will get them turned in.

-or-

Go to www.cellphonesforsoldiers.com/locateDropoff.html to find a drop off site near you.

-or-

Go to www.cellphonesforsoldiers.com/shippingLabel_generic.html to download a postage paid shipping label and ship to:

Cell Phones for Soldiers
c/o ReCellular
2555 Bishop Circle West
Dexter, MI 48130

If you drop off or ship directly, please keep Angie updated on the number of phones, etc. collected by your chapter.

*This program also accepts chargers, batteries, accessories, Blackberries, and pagers.

Fast facts:

At the time of a November 2007 *USA Today* article, **Cell Phones for Soldiers** had provided \$1.4 Million (or 24 million precious minutes) of prepaid phone cards!

Phones are being collected at a rate of 50,000 per month!

Education

Loyalty

Fellowship

Cara L. Curtis, CPIW
MAIW Publication Chair
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