

News from MAIW



Association of Choice-Represented by Diversified Professionals

In this Edition ...

- **Region I Scholarship Application – DEADLINE IS JANUARY 6TH**
- **Member of the Year Application**
- **Register for the February 2009 Association Meeting**

Upcoming Association Meetings...

The Next Business Meeting of MAIW will be held Saturday February 7th at 11:30am at the Holiday Inn, Marlborough, MA.

<p style="text-align: center;">MAIW</p> <p>4 Enterprise Road Suite 122 South Dennis, MA 02660</p> <p>413-458-8119</p> <p>ametivier@cpdcinsurance.com</p>	<p style="text-align: center;">EDITORIAL ENQUIRIES</p> <p>Cara Curtis, CPIW Publication Chair wcmaiw@gmail.com</p>	<p>The NEWS FROM MAIW is best viewable via the website, www.maiw.org using Adobe Acrobat.</p> <p><i>The News From MAIW</i> is the official publication of the Massachusetts Association of Insurance Women. Any member or friend of the association can submit articles to be included.</p>
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www.maiw.org

PRESIDENT'S MESSAGE

Greetings and Happy Holidays! I hope everyone weathered the storms this past month!

I want to thank the Middlesex Chapter for hosting a fantastic November Association Meeting. The speakers and seminars were excellent and the relaxed atmosphere was a nice change. I encourage all members to consider attending an Association meeting. The education is outstanding and the fellowship is second to none!

I also want to extend a special thanks to all of the members who attended our public relations events throughout the fall. We had 8 members answering phones at the Jerry Lewis Labor Day Telethon. Six MAIW members, along with family and friends gathered for the Making Strides Against Breast Cancer Walk in Boston on October 5th. Three of us volunteered at the Harley Davidson Halloween Witch Ride on October 19th. Finally, many members took turns manning the MAIW booth at the MAIA Big Event in Boston on November 8th.

I know that the chapters are also very busy with public relations events and are doing wonderful things at the local level. We can all be proud for Making a Difference in our communities!

We will be voting for Member of the Year at the February Association meeting. **All members, except the Association officers, are eligible to receive this award.** I know that we have many qualifying members out there! The application for this award is included in this newsletter. If you feel deserving or know someone who is, please complete the application and forward it to me. I will need to have all applications forwarded to me No Later Than **January 29, 2009** so that I can forward them to the Board for review. The vote for Member of the Year will take place immediately after the February Board meeting and the Award will be presented at the May Association meeting.

Mark your calendars! The February Association meeting will be held on February 6th and 7th at the Holiday Inn in Marlboro.

Have a safe, warm, and happy winter!

In Fellowship,

Angie Metivier, President

Massachusetts Association of Insurance Women, Inc

Member of the Year Award Application

Name of Nominee: _____

Mailing Address: _____

Chapter: _____

Agency/Company Name: _____

Telephone-Work: _____ Fax: _____

Position of Employment: _____

Background:

Education/Designations/Licenses: _____

Contributions to MAIW and the Insurance Industry: _____

Civic Contributions: _____

Please state why you feel this candidate should be nominated (you may add one page or use the back side)

Submitted by: _____ Phone: _____

To: **Angie Metivier, President**
42 Lowden Street
Pittsfield, Ma 01201
ametivier@cpdcinsurance.com or fax: 413-458-5706

IMMEDIATE PAST PRESIDENT'S MESSAGE

REMINDER from Ingrid C Brown, Immediate Past President and Chair of the Nominating Committee

1. I need your Form 812 Certification of Voting Member and Alternate to the MAIW Nominating Committee. So far I have only heard from (2) Chapters, Essex and Plymouth.
2. I need the Form 545 MAIW Candidate Form for anyone who is running for a MAIW Officer position. I have received (1) so far for Secretary.

PLEASE REMEMBER THAT IF WE ARE TO BE A VIABLE ORGANIZATION, WE **ALL** ARE RESPONSIBLE TO FIND OR VOLUNTEER TO BE A CANDIDATE FOR OFFICE. You can fax me the form (978-546-9058), email it (icybee@verizon.net), or send it to 11 Granite Street, Rockport MA 01966.

Happy Holidays to all - Ingrid

PARLIMENTARY REVIEW

Many people are confused as to the real role of parliamentary procedures in the conduct of business meetings. It is actually intended to help facilitate business and to bring order to discussions. To keep the meeting moving in a productive manner while allowing all points of view to be heard.

Following are some pointers, on Motions, that hopefully will make this an easier subject to understand.

Motions: these need to be made in writing so that they become part of the permanent record of the organization. Motions made on behalf of a Committee do not need to be seconded. If an individual makes the motion a second is then required. Once this occurs, the motion can be discussed. All members of the organization can “speak to the subject” meaning that only the motion can be discussed. This allows for orderly conversation. Prior to anyone speaking to the subject for a second time, all must be allowed to speak once if they desire. This makes sure that prior to a vote all points of view can be heard. The Chair will then have the vote of the members. Most importantly, if you do not understand what the vote will do, ask questions. Once the vote is taken it is hard to undo.

On “speaking to the subject” if the conversation veers away from the Motion on the floor to another topic, the parliamentarian would state a “point of order”. This is done to bring the conversation back to the item that is before the meeting.

If a Motion is made to change a Bylaw or Standing Rule, once it is discussed and affirmed, this would be sent to the Bylaw Committee. The Committee is to put it in “proper wording and form”. This assures that any new Bylaw change is placed in the proper area of the Bylaws. In addition, that the wording throughout the Bylaws follows a format that is easier to find answers when needed.

I hope that these few pointers help in the understanding of Motions. As always, I am available to answer any questions.

Kathy Beckwith



NEWS FROM THE CHAPTERS

News from the Berkshire Chapter:

The Berkshire Chapter hosted Couco Black, an internationally known Interior Decorator, at our November 19th meeting. Couco has decorated a bistro in Paris as well as restaurants in New York City.

November can be rather dark and drab here in the Berkshires and Couco brightened things up for our members by covering a large table with fabric samples, tiles, paint color cards and many other items designed to bring out the creative in all of us. We were directed to peruse the various items on the table and then put items together that we felt would make for an interesting décor. The color and fabric combinations that our members came up with were amazing. Everyone had a wonderful time and Couco got a standing ovation. At the end of the evening as people were leaving, they were handed a blue rose that Couco had bought in New York City that morning.



The people in the photos from left to right are: Deb Baker, chapter Treasurer, Vanda Monzo, Director, Couco Black and Donna Bishop, Assistant Director.

Yours in fellowship,
Vanda M Monzo, CIC, Berkshire Chapter Director

News from the Bristol Chapter:

Happy Holidays from the Bristol Chapter of MAIW!!

Our Holiday Party was recently held at the Quequechen Club, which was filled with lots of fun! We raffled off our two liquor baskets, and were able to make a large profit. That money has been added to our scholarship fund.

For the holidays there are many families in need of support, so the Bristol Chapter has adopted a family. We had a great turn out of gifts for the little girls and their father! Non-perishable food items were also collected to make food baskets for our community.

Our Safety chair has been keeping us up to date on toy recalls, and safety around the holidays.

We are excited about 2009, as we have a busy year ahead of us. We are looking forward to CE seminars being held in January and March, pound and yard, as well as revisiting our Standing Rules.

We wish you all a Happy and Healthy Holiday Season!

Yours in Fellowship,
Jenney L. Fairclough, CISR – Assistant Director Bristol Chapter

News from the Cape Cod Chapter:

YO HO YO Ho Mattie's



If your looking for a good time, mark your calendars for May 15-17 2009 to come to the Island of Cape Cod. More information to follow at the February meeting.

Cape Cod Chapter has had a great Fall Season.

In September we had Bob Woods of Once Beacon Insurance Company come to speak on how to use Claims to Market your business. He was interesting and a lot of fun. In October our speakers were Joe Trango and Anthony Silva from the Mass Fair Plan. It was very informative and of course Joe is always the comedian. Our November meeting was "In Control" Dan Strollo and Greg Deems came down to go over the program. December brings us to our holiday party. It was held at The Olde Yarmouth Inn on 12/9/08. We had a Jewelry contest with 3 games of Holiday Trivia and a raffle to Raise money for Breast cancer research.

Public Relations: We dressed 13 children with the "The Dress Alive Doll" program.. As Always we thank Lora Lowe for all her work on this project.

We collected non perishable items for a local food pantry, and contributed \$100.00 which was also donated by Whalen Restoration.

Education- We are going to offer 3 courses through MAIA , they will be scheduled in 2009.

In friendship,

Martha Findlay, Cape Cod Chapter

News from the Essex Chapter:

We have had a wonderful year so far. In November Erin Ayers from Standard Publishing spoke to us about what is new on Beacon Hill, and as usual; she gave us great information and answered our questions.



In December, we had our annual Holiday party at Prince Restaurant in Saugus. We collected toys for the Toys for Tots. We were joined for dinner by Sgt. Lee Coddens, who thanked us for our help collecting toys. He told us that last year he delivered his last toy on Christmas day at 1am, and he would like to think that that particular toy came from us. We even had a

visit from our own St. Nicholas! Our Yankee Swap was a lot of fun. There was a moose that was revered by all and was passed around quite a bit.

Our speaker for January will be Frank Perella, ChFC. He will discuss the use of insurance products in his position as a financial planner. The meeting will be held at Angelica's in Middleton, MA

We will be hearing from Irene Morrill at our February meeting. She will be teaching two of our CEU eligible topics. The meeting is scheduled to be held at the Danversport Yacht Club on Danvers, MA.

During our meeting in March, our speaker will be Luanna Disarra, Esquire. She is the Assistant Director of the Middlesex Chapter; she will be speaking to us about Trusts.

As we look forward, our Ruth Roberts Scholarship committee will be meeting after the holidays to set a date in April for our 'Giggles Night' fundraiser. It should be a fun night out, as well as a great way to raise funds for our scholarship. We will be giving out our first scholarship this spring. We are looking for any copies of pictures you may have of her from meetings, etc. If you have the event, and dates that would be spectacular!

Our meetings are held the second Wednesday of each month at a North Shore restaurant. If you would like information about our meetings I can be reached by 617-557-6609, or via email at rdk.insurance@mtabenefits.com.

In Fellowship,
Ramona D. Kowalsky, CISR, CPIW

News from the Middlesex Chapter:



Angie Metevier installed the Middlesex Chapter Officers during their September meeting.

News from the Norfolk Chapter:

Hello Everyone! I hope you had a wonderful Holiday Season and are enjoying the New Year!!! The Norfolk Chapter had a great end to last year and we are anticipating a great year ahead!

We ended last year by assisting the members of the Brockton Family and Community Resources (BFCR) decorate for their Holiday Open House. Several members from our chapter were in attendance to help out for the afternoon and they really showed their creative sides by designing displays, hanging garland & lights and spreading the Holiday Spirit! Bea Grant (Chapter Director) and I were in attendance for their Holiday Open House and were able to meet the men and women who work diligently year round with this great organization.

Our Chapter also “adopted a family” through the BFCR this holiday season. Through the kindness and generosity of several of our members and Camber Insurance Agency, Inc. in Canton, we were able to purchase Christmas presents for a mother and her three children as well as gift cards to Stop & Shop so they could enjoy a great holiday meal. We hope they had a wonderful Christmas together!

We have a lot planned for the year ahead starting with our January meeting during which we will host a seminar on Excess & Surplus Lines. It should be a great opportunity to learn about this market and its coverages (CEUs TBD) More details to follow!

During February we will learn about Saving Energy & Money this winter while helping to conserve our natural resources. David Osborne of Citizens Energy is scheduled to be our guest speaker for this important topic.

The Norfolk Chapter Meetings are held on the second Tuesday of each month at X&O's Restaurant in Stoughton. Please consider joining us for a meeting! We are looking forward to a wonderful year ahead and wish you and your families all the best for a wonderful year!

Yours in Fellowship,
Kristin L. Camarra, Assistant Director
Public Relations/Publicity Chair - Norfolk Chapter

News from the Plymouth Chapter:

Happy Holidays! The Plymouth Chapter had their annual Christmas Party December 10th at Ernie's Restaurant in Plymouth. An ornament/decoration auction was held with monies from the auction donated to the South Shore Women's Resource Center. Our Chapter also raised monies for the scholarship fund by selling Wreaths.

We have Carolyn Rzewski from Rogers & Gray Insurance coming to our January meeting to speak to us about Insuring Condo's. In February we will have Bob Woods from OneBeacon claims as our guest speaker and in March Marlene Van Goler from Herring Pond Watershed will speak about how the Watershed affects our property. April is our annual Plant Auction and May will be our installation meeting!

The Chapter would like to extend warm Holiday Greetings to everyone!

In Fellowship,
Susan Burbine CISR CPIW
Plymouth Chapter Director

News from the South Middlesex Chapter:

Again this year our fall started off with a bang. Labor Day weekend, we had several of our members answer phones @ the Jerry Lewis Telethon.

Our Sept. 16th meeting was to finalize the details for our new scholarship and what we are doing to fund it.

On Oct. 10th, Laurie Santarpio & Arlene Room, for Fire Safety Week, went to First Step Preschool in Hudson along with a Hudson Fire Fighter to teach the pre-school students to stop drop and roll and not to play with matches and other fire safety items. All the children were so interested and well behaved.

Oct. 21st, meeting we had Bill Hofmann, from Provider Insurance Group speak to us on Certificates of Insurance and Additional Insured's. I'm not sure why we are all still in this business but it is scary.

Nov. 18th was a joint meeting with the Worcester chapter, and we had a panel discussion with Frank Mancini from MAIA, Erin Schaaf, from Arbella Mutual, Steve Aronson from Aronson Ins. Agency and Bill Hofmann from Provider Ins. Group speaking to us on the State of MA Auto reform and its effect on Agents & Consumers. The panel discussion was very interesting as well as informative.

Dec. 1st we had our holiday party @ The Wayside Inn with a Yankee swap, as well as a toy drive for Toys for Tots put on by ServiceMaster by Gilmore.

Jan. 20th 09, our meeting we have a speaker from the BBB speaking on Keeping Kids safe on line.

February 17, 09 we have Joe Tragno & Anthony Silva from MPIUA coming to speak to us about what's new @ The Fair Plan.

March 17, 09, we will be celebrating St. Patty's day with Donna McKenna from MAIA to let us know what is new with the RMV.

April 21, 09, our own Arlene Room will be teaching an I Can series class.

May 19, 09 Is our Installation of officer's as well as awarding our scholarship.

June 16, 09 Is our planning meeting form 2009-10.

We are also holding a 50/50 raffle each month to raise money for our scholarship. We are still working on a final draft of our standing rules and hope to have them in place by the spring.

In Fellowship,
JoAnn Anderson
Director, S. Middlesex Chapter.

MEMBERSHIP

As of 1/1/09, dues are half price. When new members complete the application, the check should be \$49, payable to MAIW, Inc.

Sincerely,
Glynnis Walbridge, CISR, CPIW, DAE
Membership Chairman, MAIW Inc.



NATIONAL ASSOCIATION OF INSURANCE WOMEN (INT'L)
 Dept. 2214, Tulsa, OK 74182 – PHONE 800/766-6249 – FAX 918/743-1968
 2008-2009 New Member Application

NEW MEMBER

Please complete.

NAME AND PREFERRED MAILING ADDRESS Home Office

Ms
 Mr

LOCAL ASSOCIATION YOU WISH TO JOIN: MAIW, INC
 MAIW CHAPTER AFFILIATION _____

WORK PHONE: _____ EXT: _____

FAX: _____

PREFERRED EMAIL ADDRESS: _____ Home Office

HOME PHONE: _____ CELL PHONE: _____

Employer: _____
 Employer's Web Site URL: _____

Brief Job Description: (required of all members) _____

HQ Use Only

If you are not employed in the insurance or risk management industry, what percentage of time do you spend on insurance related activities? _____

Any Previous NAIW membership? Yes No Recruited By: _____

If yes, print previous name, Association and Year _____

As a member of NAIW (International) I agree to adhere to the NAIW's Code of Ethics.

Signature of Applicant _____ Date: _____

Note: application will not be processed without signature and date.

2008-2009	NAIW DUES	\$ 75.50
2008-2009	MAIW DUES	\$ <u>22.50</u>

Dues and Payment Information

TOTAL AMOUNT DUE (US DOLLARS) \$ 98.00

Please make check payable to MAIW, Inc.

Mail check and form to:
 Glynnis A. Walbridge, CISR, CPIW, DAE
 P.O. Box 251
 Hudson, MA 01749

OR Complete the Credit Card information
 and fax your form to NAIW 918-743-1968
 and to Glynnis for MAIW at 781-444-0090

MasterCard Visa Exp. _____
 Date: _____
 Card #: _____

Effective January 1, 2001, credit card payments require an additional 5% convenience charge.

- NAIW's dues are not allocated or used for lobbying expenses.
- Dues payments made by members or their companies are not deductible as charitable contributions, but may be deductible as an ordinary and necessary business expense.

Please Complete Reverse Side

Please Complete - Required of all Members (Part of New Member Application)

1. WHAT YEAR DID YOU ENTER THE INSURANCE &/OR RISK MANAGEMENT FIELD? _____
2. PRIMARY JOB FUNCTION (PLEASE CHECK **NO MORE THAN TWO** WHICH MOST CLOSELY APPLY):
- UNDERWRITING ATTORNEY RISK MGMT. AGENT/BROKER
 OFFICER MANAGEMENT MGA MARKETING COMPUTER TECH
 ACCOUNTING CLAIMS ADJUSTER ACTUARY OWNER
 CUSTOMER SERV. ADMINISTRATIVE CO MARKETING REP STUDENT
 RETIRED OTHER _____
3. EMPLOYER (PLEASE CHECK **ONE** WHICH MOST CLOSELY APPLIES):
- INS. AGENCY MGA LAW FIRM TRADE ASSOCIATION
 INS. CO. EXCESS/SURPLUS LINES GOVERNMENT
 FINANCIAL INSTITUTION BROKERAGE ADJUSTING
 REINSURANCE IT OTHER _____
4. TYPE OF BUSINESS YOU WORK IN (PLEASE CHECK **ALL** THAT APPLY):
- P/C LIFE ACC/HEALTH FINANCE INT'L _____
- OTHER _____
5. WOULD YOU LIKE TO RECEIVE "THE CONNECTIONS" ELECTRONICALLY ONLY (EMAIL)? YES NO
6. IN YOUR AREA OF EMPLOYMENT DO YOU HANDLE CYBER CRIME ISSUES? YES NO
7. IS THERE A COMPANY YOU WOULD RECOMMEND NAIW CONTACTING ABOUT BECOMING A CORPORATE PARTNER OR FOR ADVERTISING PURPOSES?

CONTACT NAME _____ (TITLE) _____

COMPANY NAME _____

ADDRESS _____

CITY, STATE AND ZIP _____

PHONE NUMBER _____

EMAIL ADDRESS _____

MAY WE USE YOUR NAME? YES NO



National Association of Insurance Women (International)

Association of Choice – Represented by Diversified Professionals

Providing a forum to learn about other disciplines in the insurance industry

PUBLIC RELATIONS

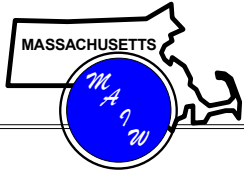


On Saturday October 18th Jen Macek, Angie Metevier and Cara Curtis volunteered at the Harley Davidson MDA Halloween Ride from Everett to Salem MA



On October 10, 2008 Laurie Santarpio and Arlene Roome participated in the Learn Not To Burn program at First steps preschool in Hudson MA

MAIW FEBRUARY ASSOCIATION MEETING



Massachusetts Association Of Insurance Women, Inc.

FEBRUARY 2009 ASSOCIATION MEETING

February 6th & 7th, 2009

Holiday Inn Hotel & Suites
265 Lakeside Ave
Marlborough, MA 01752
At the Junction of Routes 495 and 20
508-481-3000

MAIW room rate for Friday, February 6th is \$99.00
Please contact hotel directly prior to January 23rd

Meeting Schedule ~ Friday, February 6th

Seminar ~	TBD	2pm – 5pm
Registration		5pm – 7pm
Board Meeting		7pm

Meeting Schedule ~ Saturday, February 7th

Hot Breakfast Buffet	8:00am – 8:45am
Registration	8:00am – 11:15am
Seminar	8:45am – 11:15am
3 CEU's ~ presented by Paul Davis Restoration “Insurance Inventory and Evaluation for Property Losses”	
Business Meeting	11:30am – 12:45pm
Luncheon	12:45pm – 2:00pm

Registration Fee: \$45.00 members \$65.00 non-members

Please send registration form and check payable to MAIW, Inc. to:

Lisa Rancourt

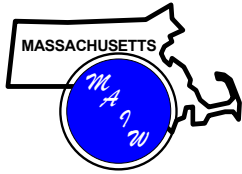
25 Maple Ave.

South Grafton, MA 01560

Phone (508) 887-9488

E-mail larancourt@charter.net

Please respond by January 28, 2009



Massachusetts Association Of Insurance Women, Inc.

FEBRUARY 2009 ASSOCIATION MEETING

February 6th & 7th, 2009

Holiday Inn Hotel & Suites
265 Lakeside Ave
Marlborough, MA 01752
At the Junction of Routes 495 and 20
508-481-3000

REGISTRATION INFORMATION

Name: _____

Agency/Company: _____

E-mail
Address: _____

Will you be attending Friday's seminar? Yes____ No____

Will you be attending Saturday's seminar? Yes____ No____

Are you a first timer? Yes____ No____

Do you need a name tag? Yes____ No____

Registration Fee: \$45.00 members \$65.00 non-members

Please send registration form and check payable to MAIW, Inc. to:

Lisa Rancourt

25 Maple Ave.

South Grafton, MA 01560

Phone (508) 887-9488

E-mail larancourt@charter.net

Please respond by January 28, 2009

REGIONAL CONFERENCE 2009



SAVE THE DATE

Sunday, March 22nd

thru

Wednesday, March 25th



JOIN US FOR REGIONAL
CONFERENCE IN
MARCH 2009

at the

SENECA NIAGARA CASINO & HOTEL
310 Fourth Street Niagara Falls, NY 14303

Room rates
- \$149 +
taxes

Conference
Registration
Fee
\$250.00
(approximated)

WE CAN'T PROMISE THE SUN WILL SHINE, BUT WE CAN PROMISE THAT WE WILL ! COME AND ENJOY ALL THE THINGS THAT CONFERENCE CAN OFFER YOU. AND TAKE ADVANTAGE OF ALL THE COMFORTS OF THE HOTEL AND CASINO.

Use this link to check it out: [Seneca Niagara Casino & Hotel](#)

UPCOMING EVENTS

MAY ASSOCIATION MEETING

The May Association Meeting will be hosted by Cape Cod Chapter and be held May 15th - 17th at the Red Jacket Beach Resort in Yarmouth, MA.

NAIW NATIONAL CONFERENCE



NAIW (International) 68th Annual Convention- May 27-31, 2009 New Orleans, LA

REGION I SCHOLARSHIP APPLICATION

REGION I EDUCATIONAL SCHOLARSHIP

PROVISIONS OF SCHOLARSHIP AWARD

1. AWARDS IN AN AMOUNT UP TO \$500.00 EACH WILL BE PROVIDED TO COVER EDUCATION EXPENSES. THE NUMBER WILL VARY EACH YEAR DEPENDENT UPON SPONSORSHIPS.
2. THE COURSE MUST BE INSURANCE RELATED OR NECESSARY FOR ADVANCEMENT WITHIN THE INSURANCE INDUSTRY (i.e. REQUIRED COURSE OF BUSINESS DEGREE PROGRAM).
3. SCHOLARSHIP FUNDS MUST BE USED WITHIN ONE (1) YEAR FROM THE DATE OF PRESENTATION.
4. THE RECIPIENT OF THE SCHOLARSHIP AWARD SHALL NOT BE ELIGIBLE TO RECEIVE THE AWARD AGAIN FOR THREE (3) YEARS.
5. RECEIPT(S) FOR EDUCATIONAL EXPENSES WILL BE SUBMITTED TO THE SPONSOR FOR THEIR RECORDS.

I AGREE TO ABIDE BY THE ABOVE PROVISIONS OF THIS SCHOLARSHIP.

DATE: _____

SIGNATURE: _____

NAME: _____

HOME ADDRESS: _____

EMPLOYER'S NAME/ADDRESS: _____

NAME OF IMMEDIATE SUPERVISOR: _____

NAIW ASSOCIATION AFFILIATION: _____

SOCIAL SECURITY NUMBER: _____

EMAIL ADDRESS: _____

**APPLICATION
REGION I EDUCATION SCHOLARSHIP AWARD
EDITION: 11/08**

RECEIVED BY DEADLINE: January 6, 2009 Applications maybe sent via mail,
fax or email.

RETURN TO: Polly Jones CSA, CLTC, CPIA
421 Abels Rd.
Wrightsville, PA 17368
Phone: 717-244-4389
Fax: 717-244-5214
Email: polly@pejones.com

1. Number of years in the insurance industry: _____

2. List NAIW activities (including offices held, committees served, etc.) from
January 1, 1999 thru December 31, 2008. Attach a separate sheet, if more space is required.

3. Education

Degrees Held: _____

Designations Held: _____

List or describe courses/programs completed in past five (5) years. Attach a separate sheet, if
necessary.

4. Briefly describe the course/program for which this scholarship will be used.

5. Career goals: Briefly describe your short term and long-term career goals.

6. How will this course/program help meet your objectives?

Email Directory 2008-2009

OFFICERS

President

Angela Metivier, CISR,CPIW
ametivier@cpdcinsurance.com

President Elect

Cara L. Curtis, CPIW
wcmair@gmail.com

Vice President

Adrienne M Coe, AAI, CISR, CPIW, CIC
acoe@stevensonandco.com

Secretary

Estelle T Jeter
etj.kvs@mtabenefits.com

Treasurer

Lora H Lowe, CIC, CISR, CPIW
llowe@southeasternins.com

For 990 Information Only:

Anne T Collins, CPCU,CPIW
acollins@andovercos.com
acoll41557@aol.com

Immediate Past President

Ingrid C Brown, CIC,CISR,CPIW,DAE
icybee@verizon.net

DIRECTORS

Chapter – Meeting night in the month

Berkshire – 3rd Wednesday

Vanda M. Monzo, CIC
vmonzo@berkshireinsurancegroup.com

Bristol – 2nd Wednesday

Rachelle A Tucker, AAI,AIS
rtucker@providerig.com

Cape Cod – 2nd Tuesday

Martha Findlay
mjanefindlay@yahoo.com

Essex – 2nd Wednesday

Ramona Kowalsky, CISR, CPIW
rdk.maiw@mtabenefits.com

Middlesex – 1st Monday

Mary C Heasley, CPCU
mary_heasley@rpsins.com

Norfolk – 2nd Tuesday

Beatrice Grant
Beatrice.Grant@verizon.net

Plymouth – 2nd Wednesday

Susan Burbine, CISR, CPIW
burbinesu@rogersgray.com

South Middlesex – 3rd Thursday

JoAnn Anderson, CISR,CPIW
janderson@waysideinsurance.com

Worcester – 3rd Wednesday

Dolores Nardella
dnardella@hanover.com

ASSISTANT DIRECTORS

Berkshire

Donna M. Bishop, CIC, CISR, CPIW
dmbishop@cpdcinsurance.com

Bristol

Cape Cod

Debbie Sutton
dsutton@thebarnstable.com

Essex

Christine Croke, CISR
cmc.maiw@mtabenefits.com

Middlesex

Luana DiSarra, ESQ
disarra@litchfieldcavo.com

Parliamentarian

Kathryne Beckwith, CPIW
kbeckwith@lumberins.com

Key Member

Lisa Rancourt, AAI, AIS, CPIW
larancourt@charter.net
lar@pwbenefits.com

STANDING COMMITTEES

Budget & Finance

Cara Curtis, CPIW, Chairman
Lisa A. Rancourt, AAI, AIS, CPIW (5/2009)
Anne Collins, CPCU, CPIW (5/2010)
Beatrice Grant (5/2011)

Bylaws

Adrienne Coe, AAI, CISR, CPIW, CIC, Chairman

Linda Febles, CISR, CPIW (5/2009)
lfebles@greylock.org

Beverly Brazil, CPCU, AAM, CPIW (5/2010)
24 Concord Road
Westford, MA 01886-2805

Bonnie Nicholas (5/2011)
bnicholas@bershireinsurancegroup.com

Norfolk

Kristin L. Camarra
kristincamarra@comcast.net

Plymouth

Marj Andrew
Andrewma@rogersgray.com

South Middlesex

Joanne Augustine
jaugustine@sampsonins.com

Worcester

Mary Renault
mrenault@hanover.com

Education

Arlene Room, LIA, AAI, CPIW, DAE (5/2009)
aroom7713@charter.net

Margaret Shambarger CPCU, CIC, CPIW (5/2010)
Margaret.shambarger@middleoak.com

Susan Cohen, CISR, CPIW (5/2011)
scohen@rodmaninsurance.com
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Government Affairs

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Cell Phones for Soldiers
You Make a Difference!

For Soldiers that are overseas in war zones, for months at time, NOTHING beats a phone call home! That's why two teen siblings from Massachusetts founded **Cell Phones for Soldiers**. This program blossomed into a national charity for troops. Brittany and Robbie Bergquist are two teens making a difference...one cell phone at a time!

Cell Phones for Soldiers takes discarded cell phones, sells them to a recycler for about \$5 each, and uses the money to buy prepaid phone cards that are shipped to war zones and distributed to soldiers.

2008-2009 Challenge to all members:

Check your junk drawer! Check your children's toy box! When you're ready for an upgrade, turn in your old phone! Check with your family, friends, and co-workers! Bring the phones to your monthly Chapter meetings & keep a collection box available.

Then, you have 3 options:

Bring the phones to the Association meetings and Angie will get them turned in.

-or-

Go to www.cellphonesforsoldiers.com/locateDropoff.html to find a drop off site near you.

-or-

Go to www.cellphonesforsoldiers.com/shippingLabel_generic.html to download a postage paid shipping label and ship to:

Cell Phones for Soldiers
c/o ReCellular
2555 Bishop Circle West
Dexter, MI 48130

If you drop off or ship directly, please keep Angie updated on the number of phones, etc. collected by your chapter.

*This program also accepts chargers, batteries, accessories, Blackberries, and pagers.

Fast facts:

At the time of a November 2007 *USA Today* article, **Cell Phones for Soldiers** had provided \$1.4 Million (or 24 million precious minutes) of prepaid phone cards! Phones are being collected at a rate of 50,000 per month!

Education

Loyalty

Fellowship

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