

MASSACHUSETTS COUNCIL OF NAIW ANNUAL MEETING

SEPTEMBER 17-18, 2010

HOLIDAY INN MANSFIELD/FOXBOROUGH

Please join us for the Annual MA Council Meeting to be held at the Holiday Inn Mansfield/Foxborough. The hotel is beautiful and has so many amenities – indoor heated saltwater pool, fitness center, sauna and 2 restaurants. Make sure to take advantage of the hotel's proximity to Patriot Place (5 miles) and the Wrentham Village Outlets (8 miles) for some great shopping. For the sports fan, Gillette Stadium and the New England Patriot's Hall of Fame is just 5 miles away.

This is also a great opportunity to network with your fellow members from Massachusetts and some of the other States in Region 1 on Friday night and Saturday. Saturday morning a good friend of mine who makes her own jewelry (Sandra's Specialties) will have a display set up and will also raffle off a piece of jewelry – so please make sure to see her when you register!

Saturday morning will be the 1 hour NAIW Ethics Seminar – this is the only Ethics course that qualifies you for the DAE designation – please don't miss this opportunity! It will be taught by MAIW Past President Donnie Hull, who has presented this course previously and does a great job!

After the Council Meeting we will be holding a CWC Speak Off – please make sure you join us to support the contestants. Remember that the winner will represent Massachusetts in the Region 1 Speak Off held next spring – our State hasn't had a representative for a few years, so this is very exciting!

I look forward to seeing many of you at this meeting. The Agenda and Registration Form are attached. Please feel free to contact me with any questions.

Lisa Rancourt, AAI, AIS, CPIW
MA Council Director 2010-2011
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MASSACHUSETTS COUNCIL OF NAIW, INC
ANNUAL STATE DAY
SEPTEMBER 17-18, 2010

Holiday Inn Mansfield/Foxborough
31 Hampshire Street
Mansfield, MA 02048
508-339-2200

AGENDA

Friday, September 17th

Hospitality Suite Open 7:00 PM
Join the Council Director and RVP for Networking

Saturday, September 18th

Hot Breakfast Buffet	8:00 AM – 9:00 AM
Registration and Credentials open	8:00 AM – 10:15 AM
Making a Difference: Ethics and the Insurance Professional (DAE Qualifier) <i>Instructor: Donnie Hull, CPIW, DAE</i>	9:00 AM – 10:00 AM
Council Meeting	10:15 AM – 11:45 AM
CWC Speak-Off	12:00 PM – 12:30 PM
Luncheon	12:45 PM

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508-339-2200

Guaranteed room rate for Friday night, Sept 17th is \$105. Please contact Hotel directly prior to 9/3/10 and mention *MA Council of NAIW* for the discounted rate.

REGISTRATION INFORMATION

Name & Designations: _____

Association: _____

Agency/Company: _____

E-mail: _____

Saturday Hot Breakfast Buffet Yes _____ No _____ \$18.00

Saturday NAIW Ethics Seminar Yes _____ No _____ \$15.00*

**Cost for Student Book*

This is the only Ethics Class that is a DAE qualifier

Saturday Luncheon Yes _____ No _____ \$27.00

Total Enclosed \$ _____

Please send registration and check payable to MA Council of NAIW to:

Lisa Rancourt
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South Grafton, MA 01560
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REGISTRATION DEADLINE IS SEPTEMBER 3, 2010